



## Reaching High Performance and Excellence

| Date                | Venues   | (\$)Fees | Book your seat               |
|---------------------|----------|----------|------------------------------|
| 27 Apr -01 May 2025 | Istanbul | 3300     | <a href="#">Register Now</a> |

### Course overview

In this course we will define the major components of performance management and how to reaching in to high performance and excellence.

#### Course objective

- Apply the concepts and business models together with the analytical techniques used in the strategic management process.
- Understand the internal and external pressures facing today's organization.
- Manage the key issues of 'change management' and the influences on organizational performance that culture imposes on the business.
- Examine the role of leaders in today's organization.

#### Who should attend?

- High management
- Mid Management
- Marketing Managers
- Sales Managers
- Operation Managers
- Financial Managers
- HR Managers

#### Course outline

1. Understand Your Organization
2. Leadership to Achievement
3. Managing Behavior & Achieving Performance
4. Understanding Strategy
5. Change Management
6. Leadership Today
7. Self performance analysis and mentoring.

#### Training methodology

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case Studies
- Workshops
- Games & Role plays



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