

# **Reaching High Performance and Excellence**

Date Venues (\$)Fees Book your seat

05 May -09 May 2024 Istanbul 3300 Register Now

#### Course overview

In this course we will define the major components of performance management and how to reaching in to high performance and excellence.

### Course objective

- Apply the concepts and business models together with the analytical techniques used in the strategic management process.
- Understand the internal and external pressures facing today's organization.
- Manage the key issues of 'change management' and the influences on organizational performance that culture imposes on the business.
- · Examine the role of leaders in today's organization.

## Who should attend?

- · High management
- Mid Management
- Marketing Managers
- Sales Managers
- Operation Managers
- Financial Managers
- HR Managers

### Course outline

- 1. Understand Your Organization
- 2. Leadership to Achievement
- 3. Managing Behavior & Achieving Performance
- 4. Understanding Strategy
- 5. Change Management
- 6. Leadership Today
- 7. Self performance analysis and mentoring.

### Training methodology

- Presentation & Slides
- Audio Visual Aids
- Interactive Discussion
- Participatory Exercise
- Action Learning
- Class Activities
- Case StudiesWorkshops
- Games & Role plays

